



InVision

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ANNUAL REPORT

TERREBONNE ARC

DIRECTOR'S STATEMENT



GREETINGS TO ALL TARC SUPPORTERS!

2017 has been a very busy year. With the opening of Cedar Chest South in Chauvin, this brings the total of thrift stores that are operated by TARC to four. Cedar Chests West and East also sustained minor renovations to shelving, wall panels, reorganization and better displays to enhance the thrift shopping experience of TARC customers. The staff employed in these four stores have done an outstanding job teaching person's served how

to process donations, display merchandise and how to meet and greet customers. At present, these stores employ 20 non-disabled individuals and 41 individuals with intellectual and developmental disabilities. KUDOS to Monica Chauvin, Supervisor, for her efficient operation of each store, processing center, and 3 donation pick up crews.

Since 2007, Terrebonne Arc has been moving toward full community inclusion of its workforce into the community by opening more retail outlets, procuring more yard and janitorial contracts, and moving vocational programs in the community. It has been a monumental task with lots of strategic planning, budgeting and following the CMS mandates for compliance in 2019. TARC's awesome creative Directors, Supervisors and Managers, along with Direct Support Workers can be given the credit for making this goal possible to reach.

Terrebonne Arc was recognized by the Governor's Office on Disability Affairs as the Outstanding Provider for the State of Louisiana for 2017 and The Arc of Louisiana presented TARC with the award for Outstanding Provider for 2017 with emphasis on Creating Opportunities for individuals with Disabilities. TARC's 14 businesses are examples of what "Embracing the Vision" can do for an organization determined to be the BEST.

TARC continues to move forward toward Full Inclusion for Vocational Services and Community Employment. Our goal is to have all individuals who work in the community making minimum wage by March of 2019, all businesses in the community and no pre-vocational programs.

Day Habilitation (non-working) individuals have taken a huge step into community inclusion by going out daily to participate in activities within Terrebonne parish. TARC has provided these individuals many choices to pick from on a daily basis to participate. KUDOS to Karen Henderson on her tireless efforts in giving these individuals many opportunities to enjoy a meaningful life!

TARC's newest venture is the Cajun Confections Bakery, Candy and Coffee Shop, located on Enterprise Drive next to the Cedar Chest West Boutique. Tentative opening is sometime in August 2018. A new restaurant, TARC's Bayou Country Café' is planned for 2019 and the Bayou Beads in 2020. Stay tuned as the wheel keeps turning.

MARY LYNN BISLAND
Executive Director

Board President



Tracy Schwab

Board of Directors

Della Hotard-Vice President
Karen Chauvin-Secretary
Mike Allemand-Treasurer
Donell Donaldson-Director
Dr. Ruthanne Gallagher-Director
Marie LeBlanc-Director
Larry Pete-Director
Richard Watkins-Director
Lindsay Ocker
Client Representative

*An affiliated
chapter of*



Department Directors

Mary Lynn Bisland
Executive Director
Tiffany Brunet
TARC Enterprises Division 1& 2
Ericka Wolfe
Residential
Robert "Bobby" Roddy
Human Resources/Purchasing
Erica Null Pellegrin
TARC Enterprises Div. 3/Marketing
Rodger Shelton
Transportation/Maintenance
Deanna Zeringue
Finance/Accounting

MISSION STATEMENT

Terrebonne ARC provides innovative services, the opportunity for community inclusion and the enjoyment of a meaningful life for people in Terrebonne Parish with intellectual and other developmental disabilities.

VISION STATEMENT

To promote advocacy empowerment and full participation for people with intellectual and developmental disabilities in Terrebonne Parish.

STRATEGIC PLAN

OBJECTIVE COMPLETED/IN PROGRESS

Plan New Restaurant



Cajun Confections Community Location



Opens Summer 2018

Sign up to get the latest updates from TARC.



TARC WINS GOVERNOR'S AWARD



State Provider of the Year

TARC WINS ARC OF LOUISIANA AWARDS



Chapter Innovation Award



Recreation Award Let's Get Together Social Club

FINANCIAL OVERVIEW

Statement of Financial Position



June 30, 2017

Current and other assets	\$ 14,191,409.00
Capital assets	\$ 6,084,093.00
Total assets	<u>\$ 20,275,502.00</u>

Long-term liabilities	\$ 171,057.00
Other liabilities	\$ 192,958.00
Total liabilities	<u>\$ 364,015.00</u>

Net assets:	
Invested in capital assets	\$ 6,084,093.00
Restricted	\$ -
Unrestricted	\$ 13,827,394.00
Total net assets	<u>\$ 19,911,487.00</u>

Total liabilities and net assets	<u>\$ 20,275,502.00</u>
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Revenues:	
Intergovernmental	\$ 5,051,033.00
Charges for services	\$ 4,559,357.00
Grants	\$ 16,000.00
Miscellaneous	\$ 274,769.00
Total revenues	<u>\$ 9,901,159.00</u>

Expenses:	
Personal services	\$ 6,571,846.00
Supplies and materials	\$ 379,395.00
Other services and charges	\$ 1,046,356.00
Repairs and maintenance	\$ 300,500.00
Depreciation	\$ 480,191.00
Total expenditures	<u>\$ 8,778,288.00</u>

Change in Net Assets	\$ 1,122,871.00
Beginning net assets	\$ 18,788,616.00
Ending net assets	<u>\$ 19,911,487.00</u>

Note: Completed audited financial statements prepared by Bourgeois Bennett, L.L.C., are available for review at the agency. This annual report for fiscal year 2016-2017 recognizes contributions received between July 1, 2016 and June 30, 2017. TARC is a 501(C)3 non-profit organization employing over 175 staff in various occupational settings.



TARC's Option Plus Community Day Program continues to foster more inclusionary experiences for our individuals. We regularly welcome guests from our community such as Chef Nino, Lily the Dancer, and the Main Library. Every day, Options Plus provides community outings and volunteer opportunities that enhance exposure to local events, stores, and activities. Also in 2017, Options Plus hosted two big all-day events- Cinco de Mayo and Carnival Day. TARC appreciates the Options Plus staff that plan and provide these outstanding activities.



THE CEDAR CHEST Boutique

EXPANSION

The Cedar Chest family continues to be the largest part of TARC's vocational program, consisting of four Cedar Chest thrift stores, three Donation Crews which service 11 community donation bins in addition to the stores, and a Thrift Processing Center on campus that processes donations that get sent to the stores. By year-end, the Cedar Chest family employed 20 DSW staff and 41 individuals.



TARC's most recent addition to the Cedar Chest family, Cedar Chest South (located at 5086 Highway 56, Chauvin) opened on 2/13/2017 after many months of planning and extensive building renovations. The Grand Opening was a huge success and posted the highest first-day sales out of all of our thrift stores. CCS continued to perform well throughout the year and has rapidly established itself as a part of the local community.



National Thrift Store Day was held at all stores on 8/17/17. Each store offered different promotions in an effort to increase customer interest and awareness of TARC's mission. The day was so successful that National Thrift Store Day will continue to be promoted at all Cedar Chest stores on an annual basis.



In the fall of 2017, Cedar Chest West on Enterprise Drive and Cedar Chest East on Grand Calliou were renovated to upgrade building improvements and remerchandise the entire stores.



Also this year, TARC added six new Donation Bins to our community resulting in the need for a third Donation Crew.

In addition, TARC has a contract with a vendor who purchases our unsellable items (salvage). For 2017, the Cedar Chest stores and Thrift Processing salvaged 304,820 pounds of items which resulted in an additional \$13,224.01 of revenue to TARC. These salvage items would have otherwise ended up in a landfill. The salvage process supports the majority of the jobs under the Cedar Chest family.



The Cedar Chest family continues to be an extremely successful enterprise for TARC, posting \$490,527.94 in revenue for 2017 which is a 45% increase from the previous year.

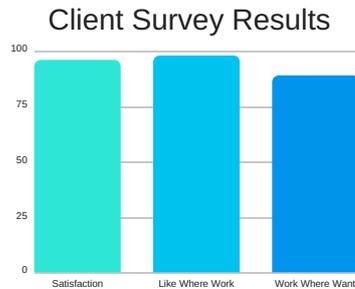


We are looking forward to more growth in 2018!

SATISFACTION SURVEYS

VOCATIONAL EMPLOYMENT SERVICES

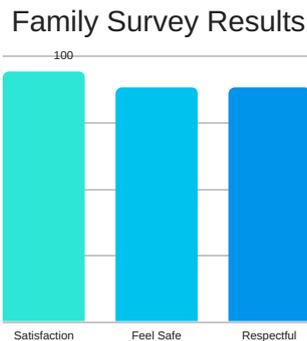
"[Her job] gives her a sense of responsibility, independence and develops social skills. She loves her job." -TARC Family



"The job gives self-worth and confidence. Making her own money results in her having independence." -TARC Family

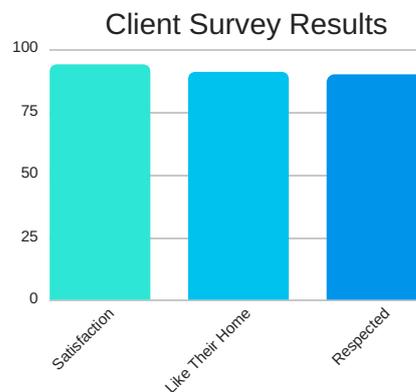
COMMUNITY DAY SERVICES

"He is happy and safe. He talks about his day and his friends and can't wait to go each day." -TARC Family



RESIDENTIAL SERVICES

"I like that everybody takes care of me in the home." -TARC Individual



"PCA (Personal Care Attendant)'s help support my son by providing transportation to stores for groceries and clothes as well as taking him to places he needs or wants to go. His PCA also helps with household duties such as cooking and helping him clean his apartment and wash clothes. His PCA workers are very caring and treat my son with respect."-TARC Family

TARC & TGMC
WINS ARC OF
LOUISIANA AWARD



Employer of the Year

TARC AWARDS



DSW OF THE YEAR
HILLARY PATTON



EMPLOYEE OF
THE YEAR
TRUDY BERGERON



PROFESSIONAL
OF THE YEAR
MONICA CHAUVIN