

follow us



2011

tarc annual report



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TARC continues to be a shining example to others in the field of Intellectual and Developmental Disabilities. Striving to be the "BEST" is a long, hard, road to travel. With tenacity, perseverance, and pushing through barriers that say, "No, you can't do that," is a challenge that TARC thrives upon. Tell us we CAN'T, and we will prove WE CAN!! Every business venture that is marketed as "A Division of TARC" was challenged to increase sales and production for the 2010-2011 fiscal year to cover all labor for individuals working in each business.

TARC Enterprises Division 1: Lagniappe Cleaning Company, Bayouland Yard Krewe, and Bayou Packers had a total of 62 contracts and earned more than enough to cover the costs of jobs and client wages. Buy-U-Beads continues to increase bead sales to carnival krewes in the community. Houma Grown still has a way to go before any black ink will be seen; however, since hiring a graduate horticulturist, things are looking up. The Cajun Crate Company continues to outshine other businesses in this division by exceeding their production by 30% over last fiscal year.

TARC Enterprises Division 2: La Maison d' Art, increased sales by 194%; Cajun Confections Candy, had a 121% increase in sales; Cajun Confections Bakery, 120% increase and Grand Designs had a 143% increase in sales over the previous year. TARC Restaurant and Gift Shop's increase was 38% with a record sales of \$250K. The revenue for the Cedar Chest Boutique was well over \$60K and is expected to increase by \$20K in 2011-12.

TARC Residential Division: Community Homes, Supervised Independent Living, Respite, and PCA services continue to provide excellent care and services to those individuals who have chosen TARC as their provider.

With community support and good marketing, TARC has been able to ward off the constant threat of cuts from our largest funder, Medicaid, through the Department of Health and Hospitals; and has been able to tighten up fiscally so that individuals served, are affected, as little, as possible. As a reputable and highly revered organization; TARC continues to make advances in the area of Supported Employment. More and more individuals are training in jobs that they can use in the community while being assisted by TARC's Creative Employment Division.

Many more exciting ventures are on the horizon for fiscal year 2011-12. Stay tuned for the next episode of TARC.

Mary Lynn Bisland,
Executive Director
Della Hotard,
Board President



Mission

TARC is committed to securing for all people with intellectual and other developmental disabilities *the opportunity to enjoy a meaningful life.*

Vision

Every person with intellectual and other developmental disabilities in Terrebonne Parish will have an array of services and supports available.

Board of Directors

- Della Hotard—President
- Phyllis Toups—Vice President
- Rose Goolsby—Secretary
- Mike Allemand—Treasurer
- Bernadette Dugas— Director
- Ruthanne Gallagher —Director
- Rowena Marcel—Director
- Stephan Morgan—Director
- Larry Pete—Director
- Chaneika Smith
Client Representative

Department Directors

- Mary Lynn Bisland
Executive Director
- Tiffany Brunet
TARC Enterprises Division 2
- Alison Filce
Residential
- Gilbert Jones
TARC Enterprises Division 1
- Erica Null
Marketing and Business Dev.
- Wayne Sailors/Susie Heney
Human Resources/Purchasing
- Rodger Shelton
Transportation/Maintenance
- Deanna Zeringue
Finance/Accounting

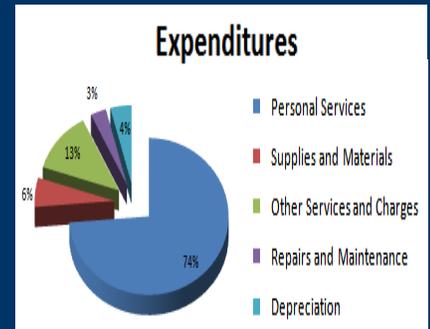
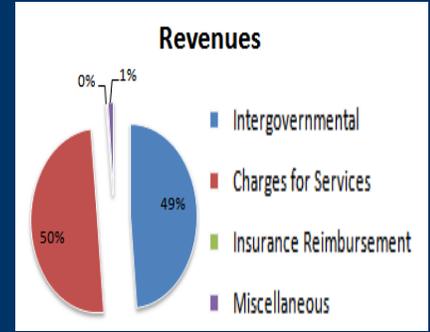
2010-2011
2010-2011





Statement of Financial Position

		Revenues:	
Current and other Assets	\$ 10,298,696.00	Intergovernmental	\$ 4,618,109.00
Capital Assets	\$ 3,901,424.00	Charges for Services	\$ 4,747,029.00
Total Assets	\$ 14,200,120.00	Insurance Reimbursement	\$ 28,855.00
		Miscellaneous	\$ 125,521.00
		Total Revenues	\$ 9,519,514.00
Long-term Liabilities	\$ 181,619.00	Expenses:	
Other Liabilities	\$ 238,512.00	Personal Services	\$ 5,729,433.00
Total Liabilities	\$ 420,131.00	Supplies and Materials	\$ 467,588.00
		Other services and charges	\$ 990,615.00
Net Assets:		Repairs and Maintenance	\$ 245,821.00
Invested in Capital Assets	\$ 3,901,424.00	Depreciation	\$ 333,307.00
Unrestricted	\$ 9,878,565.00	Total Expenditures	\$ 7,766,764.00
Total Net Assets	\$ 13,779,989.00		
		Change in Net Assets	\$ 1,752,750.00
Total Liabilities and Net Assets	\$ 14,200,120.00	Beginning Net Assets	\$ 12,027,239.00
		Ending Net Assets	\$ 13,779,989.00



Note: Completed audited financial statements prepared by Bourgeois Bennett, L.L.C., are available for review at the agency. This annual report for fiscal year 2010-2011 recognizes contributions received between July 1, 2010 and June 30, 2011. TARC is a 501(C)3 non-profit organization employing over 175 staff in various occupational settings.



Creating Opportunities One Person at A Time

TARC is pleased to recognize donors who make it possible for TARC to do more for our individuals every day. Your philanthropic support helps to improve all TARC vocational, residential, and social services. Our sincere thanks to the many donors whose generous ongoing support helps TARC continue to be a vital community asset. Your gift to TARC makes a difference and helps us to create a meaningful life to the men and women we serve. Together we can continue to embark on new horizons to provide the latest in opportunities for the individuals we serve. For a list of donors, please visit our website at www.terreonarc.org/annualreports.html.

Give In Memory. Give In Honor. Give A General Donation. Give to Our Thrift Store.
Give to TARC.

Give In Memory.

Celebrate and remember the memory of your loved one by giving a gift of hope and value to TARC individuals.

Give In Honor.

Commemorate special milestones in the lives that are close to your heart by presenting a gift of TARC membership or monetary donation.

Give A General Donation.

Every dollar TARC receives is utilized to create a better life and future for TARC individuals. Your donation is a gift to these individuals.

Give to Our Thrift Store.

Please consider TARC the next time you are cleaning your closets or your house for any items you may want to donate. All donated items go straight to our thrift store, The Cedar Chest Boutique, and creates job and more opportunities for our individuals that work in the department and in the store.

2011 TARC Tidbits



Houma Grown continues to evolve each year. In 2011, TARC launched its 1st Annual Garden and Market Festival. TARC partnered with the La-Terre Master Gardeners and the LSU AgCenter and it became a successful fundraiser for all involved. TARC embraced this new opportunity and enjoyed having the community visit TARC. Expert speakers, vendors selling plants, supplies, lawn and garden merchandise, a garden-themed art show, and food provided by TARC were among some of the opportunities to see at the fair.



In addition, Houma Grown added a new product to TARC's merchandising line, Garden Marbles. Place them in potting soil, water, and watch them grow! Garden Marbles are available in variety packs, easy to use, and can be stored or used right away.



The **La Maison d'art** department provides therapeutic means of learning to express one's creativity through art. Chad Stein is TARC's newest artist! Originally from Reserve, Louisiana, Chad has been drawing since he was 10 years old. He likes to draw trees, flowers, and houses. His art is incredible and will be featured in many TARC events to come.



In April, TARC's Music Hall underwent a major painting renovation. The Terrebonne Parish Sheriff's Inmate Work Program volunteered their efforts to complete the project. During this time, TARC created an art project for all individuals and staff. Each person put their handprint in paint and left their handprint on the canvas. Two canvasses now have a collage of over 200 TARC handprints.

Award Winning ARC—TARC

ARC of Louisiana Awards

TARC received three ARC of Louisiana awards this year. TARC Executive Director Mary Lynn Bisland and TARC winners attended the ARC of Louisiana Annual Meeting in Lafayette, La. on November 19. TARC won the highly coveted Chapter Innovation Award, TARC Family of the Year, and TARC Volunteer of the Year. We are grateful for the family, staff, and community support to assist in TARC's wonderful success. Congratulations to all of the winners!



Family of the Year
The Redmonds-Donna and Marvin



TARC Outstanding DSP
Carla Rhodes



Volunteer of the Year
Shirley Rome Watkins



Chapter Innovation Award

TARC Award



Professional of the Year
Ann Eschete RN

The Redmonds Win Governor's GOLD



In December 2011, Marvin and Donna Redmond and members of the Redmond family, along with TARC Executive Director, Mary Lynn Bisland, traveled to Baton Rouge to honor the Redmonds for the Governor's Office of Disability Affairs Family of the Year Award. TARC nominated this outstanding and model family who support TARC Buy-U Beads worker, Danny Martin. The Redmond's passion to achieve a meaningful life for Danny is exemplary, is recognized, and appreciated by all of TARC staff and our individuals. Congratulations!